

## Is USPS Rate Shopping A Good Fit For Your Business?

AME's **Endicia**-based solutions focus on common customer objectives:

- ❑ **SAVINGS** – Reducing Direct Shipping Costs, Surcharges, and Penalties
- ❑ **CUSTOMER SERVICE** – Maintaining or Improving service to you and Your Customers
- ❑ **PRODUCTIVITY** – Adding benefits to the process as well as the results

For AME to make an appropriate recommendation, and you the customer to evaluate objectively, facts are much more helpful than assumptions. Using our years of experience and specialized tools, AME offers a path to reveal the most critical **facts** about your shipping.

We have developed a thorough, 2-stage process, offered **FREE** to qualified prospects:

- 1) Run your actual UPS manifest data through our automated rate-shopping program, checking each package against the USPS equivalent service. This develops a savings *potential* profile.
- 2) Analyze the Invoicing data to determine what UPS really charges you for these types of shipments, including re-processing “adjustments”, surcharges, penalties, and true discounts. Once this is applied to the rate-shopping figures, we'll know what to recommend, and you'll have a realistic picture of how much you can save, where you can save, and how you can save.

### UPS Processed Manifest Information

1. On the Menu bar of **UPS Worldship®**, select “ **Import/Export Data** “ (**Do NOT** choose the “**Wizzard**”)
2. Select **Batch Export**
3. Select: **{Default Export} Shipment** (Default dates in “Shipment Export Data” will be 1 month from current date).
4. Select: “**Next**” (System will show number of records to be exported) Select “**Next**” again.
5. Select “**Save**”

The export is complete. The export file needed will be located at: C:\UPS\WSTD\ImpExp\defOut.mdb

6. Email (or Copy **defOut.mdb** to a USB memory key or CDROM) and forward to AME-Systems for processing.

### UPS Post-Shipment Invoice Information

Locate and send to AME **1 week** of UPS invoice data – preferably similar time period as Manifest.

**E-Billing** Customers – Send PDF file via email

**Paper Invoice** – If the stack is large, just copy the Summary pages (1<sup>st</sup> 5 or 6) and send with remaining “detail” pages

- a. Fax to AME at **269.323.3349** or
- b. Mail to Art Wurfel / AME-Systems/7847 S. Sprinkle Rd/Portage MI 49002
- c. Email to Art @am e-syst em s.com

\*All customer information provided **is confidential** and used only for the purpose of this analysis.

(AME will provide a formal Confidentiality Agreement if requested)

\*\*All data will be returned or destroyed after the analysis per request

*If you have any questions, please feel free to call our offices at 269.323.8788 or  
email [art@ame-systems.com](mailto:art@ame-systems.com)*

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Art Wurfel

USPS Certified Shipping Professional

Endicia Master Dealer

Platinum  
**Shipper**™